

# "SALISBURY" COVER PAPERS

For High-Class Results.

The Papers for all Modern Printers.

Supplied in the following Art Colours,  
including a wide range of Neutral Tints.

Slate	Ingrain Green	Light Grey
Olive	Smoke	Caledonian Grey
Azure Grey	White	Dark Green
Maroon	Green	Drab
Royal Blue	Orange	Verdant Green
Scarlet	Purple	Ivy Green
Ingrain Brown	Pine Green	Russet
Blue Indigo	Pearl Grey	Camel Brown
Pea Green	Fawn	Burnt Umber
Elephant	Earth	

Stocked in

40 @ 55 lbs. Medium, 18 × 23.

50 @ 70 lbs. Royal, 20½ × 25½.

60 @ 80 lbs. D Crown, 20½ × 30½.

(All 480 sheets.)

Price **3¾d.** per lb.

Five Ream Lots **3½d.** per lb.

R. T. TANNER & Co., Ltd.,  
Dorset Street, Salisbury Square,  
LONDON, E.C.

TANNER'S TRADE  
CIRCULAR TO  
PRINTERS AND  
STATIONERS

JUNE

1912

R. T. TANNER & CO., LTD.,  
Dorset St., Salisbury Square,  
London, E.C.



THE COVER OF THIS ISSUE IS PRINTED ON

**“CECIL”**  
CAMBRIC SURFACE  
**COVER PAPER**  
(Cardinal).

Supplied also in the following Art Colours—

Monkey,	Mole,	Mulberry,
Ivory,	Prussian Blue,	Mistletoe,
Lavender Leaf,	Royal Blue,	Myrtle,
Sienna,	Chinchilla,	Purple,
Bear Brown,	Pearl,	Steel Grey,
Chocolate,	Sepia,	Camel,
Seagull,	Frog Green,	Fawn,
Furze,	Storm Grey,	

STOCKED IN

Royal	50 lbs. and 70 lbs.	480 Sheets.
Medium	40 lbs. „ 55 lbs.	„ „
D. Crown	60 lbs. „ 80 lbs.	„ „

Price **4  $\frac{1}{2}$  d.** per lb.

Special Quotations for large Consignments. Sample Book on Application.

**R. T. TANNER & Co., Ltd.,**

Dorset Street, Salisbury Square.







Telephone:  
6262 HOLBORN  
(3 Lines).




**LONDON, E.C.**

Telegrams:  
“TANNER,  
LONDON.”

**Tanner's Trade**   
**Circular**  
FOR PRINTERS & STATIONERS

Published by  
**R. T. TANNER & Co., Ltd.**

Dorset Street, Salisbury Square,  
London, E.C.      
39 & 40 Hutton Street, and  
40, 41, 42 Primrose Hill,  
Whitefriars, London, E.C.    
And at PARIS and     
    **BUENOS AIRES.**

Telephone: 6262 Holborn (3 Lines).  
Telegrams: Tanner, London.   
Cables: A.B.C. 5th Edition,   
Western Union and A I Code. 

Exclusive Trade Circulation.

Vol. VII., No. 6. JUNE, 1912.

Gratis and  
Post Free.

**FANCY CARDS.**

**W**E have, from time to time, drawn attention to our Fancy Cards. Some years ago we fitted up a department especially for the manufacture of such cards, and that this was a move in the right direction has been proved from the continuously increasing number of orders we receive. Just recently we have been compelled to enlarge this department and to instal additional machinery and plant, which has enabled us to manufacture more cheaply than heretofore. We have, therefore, reduced the prices of all cards, and recommend our readers to secure a copy of the prices now current. These cards, to use a hackneyed phrase, have met a long-felt want, and they certainly place a new power in the hands of the modern printer. They are suitable for any class of work, but especially for programmes, menus, folders, invitations and high-class advertising idea for all trades. Moreover, they yield a good margin of profit to the printer, for really high-class results can be obtained with a minimum of labour. It is difficult to review such cards to convey to the reader the delicate harmonies of colour and the beauty of the designs. These, however, may be seen from the samples, and we are pleased at all times to submit sample book to any of our readers who have not received it. As the season is fast approaching when such cards will be in demand, no time should be lost in communicating with us.

We have just made arrangements with  
an important mill for  
the supply of a  
**NEW QUALITY**

# SUPERCALENDERED PAPER

which will be known as the  
**1912 QUALITY.**

We have at present in stock the following :

200 Rms.	52lb. D.Dy.	Price 8/8	per Rm.
150 "	48lb. "	" 8/=	"
170 "	40lb. "	" 6/8	"

Special price for 20 Ream lots

## 8/5, 7/9 and 6/6

per ream, respectively.

Samples on application.

### R. T. TANNER & Co., Ltd.,

Dorset Street, Salisbury Square,

Phone :  
6262 Holborn. 5 Lines.

LONDON, E.C.

Grams :  
Tanner, London.



THE secretary of the Printers' Pension Corporation has been informed that about £800 has been left to the Corporation by a testator whose interest was aroused through his perusal of *Printers' Pie*.

Says the "*American Printer*," "Over in London there is a newspaper that will not insert an advertisement larger than a quarter-page. Recently an American opened a department store there and took copy for a page advertisement to this newspaper, only to have it refused." Name, please!

Experiments have recently been made for taking the most effective colour-contrasts in poster lettering. The posters which show the greatest clearness, at the greatest distance, are the following colour-combinations, given in order of merit :—

Black on Yellow.	Yellow on Black.
Green on White.	White on Red.
Red on White.	White on Green.
Blue on White.	White on Black.
White on Blue.	Red on Yellow.
Black on White.	Green on Red.

Red on Green.

At a meeting of various branches of the printing trade, held recently, to discuss the advisability of amalgamating the whole of the London printing trade unions, it was unanimously resolved : "That this meeting, in view of the fact that several of the kindred unions here represented have branches established throughout the country, is of the opinion that the movement for amalgamation should be national in character, and embrace all the kindred trade unions throughout the United Kingdom."

According to the last census report of the United States Department of Commerce and Labour, the printing and publishing trade has advanced from the seventh to sixth place among the



## Valuations.

### MR. FRANK G. BOWEN

IS PREPARED TO UNDERTAKE VALUATIONS AND  
SUPPLY INVENTORIES FOR ALL PURPOSES—  
PROBATE, TRANSFER AND RE-INSTATEMENT.

FOR

### FIRE INSURANCE RISKS

IT IS VERY NECESSARY FOR THE ASSURED TO  
HAVE A PROPERLY ATTESTED INVENTORY,  
WITH A VIEW TO SAVING TROUBLE, LOSS, AND  
OFTEN GREAT EXPENSE.

AUCTION ROOMS AND OFFICES:

62a ALDERSGATE ST., & HARE COURT,  
LONDON, E.C.

TELEPHONE: 1861 CENTRAL.

## "BELGRANO"

### Cream Laid and Wove Writing.

An Exceptionally Good Paper  
With Beautiful Writing Surface.

Cream Laid Stocked in

Large Post ... 21, 23 and 26 lb.  
Double Large Post ... 42 lb.  
Double 'Cap ... 28 and 34 lb.

Cream Wove Stocked in

Large Post ... 21, 23, and 26 lb.  
Double 'Cap ... 28 and 34 lb.

504 Sheets flat.

Sample on application.

R. T. TANNER & CO., LTD.,

DORSET STREET, SALISBURY SQUARE, LONDON, E.C.

Price:

3 <sup>1</sup>/<sub>2</sub> D.

per lb.

industries of the United States in the value of products; and it ranks fifth in the number of wage-earners. There are 31,445 printing and publishing establishments, employing 388,466 persons, 75 per cent. being males, 22.4 per cent females, and 2.6 per cent. under sixteen years of age. The report also shows the power used in such establishments, and is as follows, the figures representing horse-power: Electricity, 229,312; steam, 59,240; gas, 32,152; water, 2,320.

From May to October, 1914, there is to be an International Exhibition for the book industry and graphic arts at Leipzig. The exhibition is intended to create a friendly competition among all civilised nations in the graphic arts and industries, to show the important influence that the book industries exercise on the education of the public and to demonstrate the prominent position that the graphic arts and industries occupy in the lives of nations. Speaking of Leipzig reminds us that the town is credited with having about 60,000 persons engaged in the printing trade, and with producing more than 10,000 tons of printed matter annually.

Prizes of the value of fifteen guineas and ten guineas respectively are being offered for designs for the backs of playing cards by the Makers of Playing Cards Company. Particulars of the competition may be obtained from Mr. W. Hayes, Clerk of the Company, Guildhall, E.C.

The will of Mr. C. H. Johnson, printer, of Leeds, shows an estate valued at £26,730, with net personality of £25,270: that of Mr. J. F. Wilkinson, label printer, of Manchester, at £36,842: and that of Mr. W. E. Vickers, Ashley Gardens, S.W., advertising agent, at £36,636.

SEND A POSTCARD FOR BLOTTER WHICH WILL BE POSTED TO YOU EVERY MONTH

**LITHO  
PRINTING**  
FOR THE  
TRADE

UP TO DATE  
PLANT  
MODERN METHODS

PHONE  
HOLBORN 381

WIRE  
"LITHO. LONDON"

Engraving  
Copper-Plate Printing &c

**TOM BROAD.**  
76 7B, Clerkenwell Rd. LONDON E.C.

# H. SILVERLOCK

Amalgamated with  
Suttley & Silverlock,  
Ltd.

**Blackfriars Road,  
LONDON, S.E.**

TELEPHONE (3 lines) "3474 HOP."

## Electrotyping and Stereotyping

By the most up-to-date plant  
and the most efficient staff.

### OUR SPECIALITY.

The fullest satisfaction to the customer and prompt delivery. Our Express Cycle Carriers will collect and deliver the work. All classes of work undertaken and personal attention given to all orders.

### DON'T FORGET

That our Foundry is at the service of every modern and up-to-date printer.

The *London Evening Times* has ceased to exist, and the promoters are said to have lost £80,000 by the venture. Two months ago the company went into liquidation, and the staff, both literary and mechanical, determined to carry the paper on as a co-operative concern. This, however, has not proved successful. The old *Morning Leader* has also disappeared, having amalgamated with the *Daily News*, under the style of the *Daily News and Leader*. It was the first half-penny morning paper in London, and had been established for about twenty years.

\* \* \*

You are respectfully reminded not to overlook the fact that we always have on hand large stocks of job lines in all kinds of paper. It is next to impossible to list them, as the stock is continually changing. If you are requiring, at any time, a cheap paper for a particular job, we shall be pleased to have your enquiry. No doubt we shall have something suitable in stock.

\* \* \*

One thing which struck us very forcibly at the International Horticultural Exhibition, just closed, was the high standard of printing adopted by the trade. Catalogues, which in many cases were real works of art, were distributed broadcast. Good printing and horticulture should undoubtedly go hand in hand, and we were pleased to find that this was the case.

\* \* \*

Four cases of lead poisoning were reported to the Home Office from printing establishments in March. This makes six cases for the year, as against eleven for the corresponding period of last year.

\* \* \*

It is rumoured that a member of the Conservative party in the Reichstag, will shortly present a Bill for the taxation of advertisements. The publishers and allied interests in Germany are making a vigorous stand against the possibility of such a measure.

\* \* \*

It is proposed to hold an exhibition at Stationers' Hall, from June 25th to June 29th, inclusive, to illustrate the history of printing in England from its introduction down to 1800. The range of the exhibition will be roughly from Caxton and Wynkyn de Worde to Baskerville, the well-known eighteenth century printer.

A copy of this "Trade Circular" will be sent free to any printer on receipt of application.

# COLOR & GENERAL PRINTING FOR THE TRADE.

## CHROMO ALMANACS.

Cheap, Choice and Charming.

Sample Set to take orders with, 5/6 allowed off £5 order or if the Samples be returned in good condition.

## CARD CALENDARS.

(American style.)

Smart, Up-to-date and Attractive. Send for Sample Book.

## LITHOGRAPHED POSTERS.

In One Sheet. 62 x 42 ins.

By Experienced Designers and Printers.

LOW PRICES. GOOD WORK. PROMPT DELIVERY.  
ESTIMATES FREE.

## ADVERTISING FIXTURE SHEETS.

For Cricket and other Clubs.

A Splendid Range of Designs Lithographed in Gold and Colors.  
Illustrated List on application.

## PICTORIAL POST CARDS.

From your own Photographs.

Low Prices and Quick Delivery.

Send for Samples and state requirements.

**AN INDEX** to a few of the things in which we can assist you. Your enquiries are invited for samples, estimates and other information for these or similar items.

Designing, Drawing on tone or Aluminium or Zinc Plates, Transfer Writing, etc.; Labels for Canned Fruits and Provisions; General Lithography; Letterpress Posters; Advertising Transparencies (self-adhesive); Line, Half-Tone and Tri-Color Blocks; Three-Color Printing; Photo Lithography; Pocket Calendars; Leaflets and Date Blocks; Perpetual Daily Date Cards with Rims; Award Certificates (floral and ornamental); Zenith Decorative Transparencies (self-adhesive); Pictorial Posters and Window Bills; "In Memoriam" Cards (single folding and framing); Bordered Posters; Bordered Cards; Ruled Blanks for Invoices, Billheads, etc.; Patriotic Posters, Cards and Circulars.

# TAYLOR BROS., LEEDS.

THE TRADE COLOR PRINTERS.

Telegrams: "Almonac, Leeds."

Telephone 461.

# PRACTICAL NOTES

**Correct Spacing and Line Justification.**

THE following rules in regard to spacing that should be remembered but are often disregarded are given by the *Practical Printer*.

"Space as evenly as possible, taking into consideration the formation of the letters on each side of the space. "Never employ an en quad and a thin space together. Always two thick spaces. They are easier to distribute.

"Take out a thick space and put in an en quad rather than add a thin space.

"In setting circulars or book work, if heavily leaded, space with 'nut' quads at least. This lets the daylight in between the words and renders the type the more easily read.

"Less space is needed between words where a comma intervenes.

"A thin space should be placed before a colon or a semi-colon, interrogation or exclamation point. A 'nut' quad should follow the former two, and an em quad the latter two except where they are used at the end of a sentence.

"A thin space should be placed each side of a dash or quotation marks.

"If after having a line evenly spaced it is still unjustified, place the extra space preferably in the centre of the line rather than at the end; between such words as 'would be' in preference to such words as 'as it.' By so doing the uneven space will not be so obvious; in fact, a little more space is necessary between words that end and begin with tall letters.

"Use as few pieces as possible and justify the lines thoroughly so that the matter will be solid as a plank and as easy to lift. This rule is absolutely essential to good spacing."

In letter spacing, the jobber should be careful to preserve an equal amount of space between each letter. For instance: Less space is required between the open capitals "L" and "A" in "INLAND" than between the "N" and "D." No job of letter-spacing can be perfect where this rule is not obeyed.

Good line justification, like good spacing, is absolutely essential to good workmanship—a mechanical detail that should not be neglected. There are but few job compositors who are not cognisant



# WRITINGS IN EVERY-DAY DEMAND

## QUALITY 854. Cream Laid and Cream Wove.

### LARGE POST

Stocked in

CREAM LAID. ... .. 21, 23 and 25 lb.

CREAM WOVE. ... .. 21 and 23 lb.

(504 sheets flat).

Price **2 $\frac{3}{4}$ d.** per lb.

WRITE FOR SAMPLES.

These Papers have had an immense sale since their introduction. They are equally suitable for ink or type, and for all commercial purposes. A really good paper at a low price.

**R. T. TANNER & Co., Ltd.,**  
Dorset Street,  
SALISBURY SQUARE, LONDON, E.C.

of this fact, yet it seems that only a small percentage take the time to justify a line or group of lines as they should be justified. This may be accounted for in some offices by lack of the necessary material in the shape of hair spaces. In others quantity is preferable to quality, and for this reason the work is slighted.

The job compositor should make it a point to thoroughly justify a job. One resourceful jobber of the writer's acquaintance manufactured hair spaces with sheet zinc. Good justification requires time; the employing printer or foreman must admit that it is time well spent and grant it. Wise is the employer or foreman who, when hiring a jobber, instructs him to the effect that if, by taking ten minutes extra, he can improve a job mechanically or artistically, to take it by all means.

The requirements for good justification are: First, care and patience; second, time; third, equipment. The first, the good workman must have and exhibit; the second and third the employer must furnish him.

Justification and spacing are so intimately related that he who is master of one is usually master of both.

At the Newspaper Press Fund Dinner, the chairman, Lord Grey, said:—"The gentlemen of the Press appeared to be the 20th century reincarnation of the old time crusaders. They rode forth animated by a spirit of high courage to fight the forces of ignorance, unfairness, and all manner of evil. No sacrifice appeared to them too great, no exertion too strenuous, no privation too severe, if any or all were necessary to be faced in order to enable them to achieve the ideals of their inspired and disinterested journalism. The late Mr. W. T. Stead embodied, perhaps more fully than any other, the characteristics of the journalist crusader. To make, not to record history had ever been his noble and disinterested ambition. He was a man with a mission, and journalism had been the organ through which he wrought it."

### ENVELOPES.

Of special sizes, shapes and qualities made in a few hours.

Black Bordering.   ♦ ♦ ♦ Relief Stamping.  
Edge and Receipt Gumming.

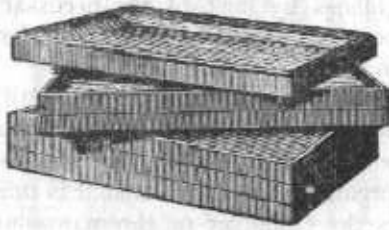
Send for quotations and Samples.

Telephone:  
Holborn 762.

**T. J. PARKINS,**

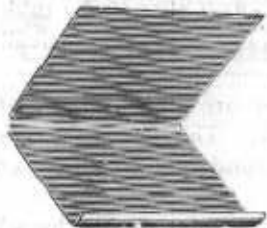
45 & 46 St. John Street,  
West Smithfield.

## Money & Time Saving Helps for Stationers.



**NEST OF CARD TRAYS.**—Enable a whole stock of cards to be displayed and put back again without handling the cards.

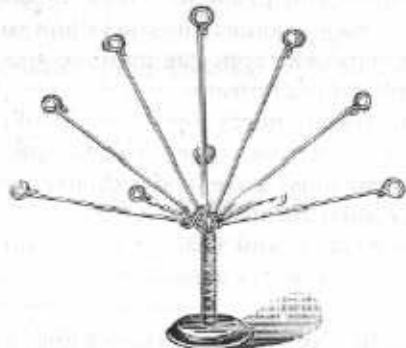
No. 57—6 trays each, 19x13x1, 8/- per set.  
58—4 trays ditto, 5/6.  
59—6 trays, 24x14x1/2, 15/-



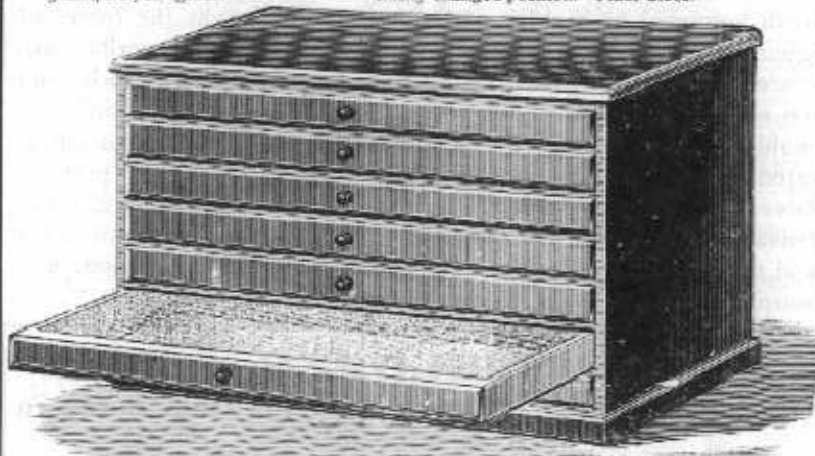
**CARD RESTS.**—For Window or Counter, give good and varied effects.

Size A.—Black Metal, 8/- gross.

Size B.—Larger and stronger, with support at back for books, framed goods, &c., 15/- gross.



**FAN-WIRE CARD STANDS.**—9 1/2 ins. high. 1/8 each, 6 for 6/6. Make an attractive show. Easily changed position. Other Sizes.



**STOCK CABINET (No. 4)** for Purses, Prayer Books, &c. Dark stained and polished wood.

Seven drawers lined with fleecy wool to prevent rubbing. 9 1/2 x 12 x 18, 19/6 each.

*Illustrated Lists on Application.*

**MARLBOROUGH, GOULD & Co., Limited,**

15 Dorset St., Salisbury Square, Fleet St., E.C.

# WHAT OTHERS ARE DOING

**T**HE changes in rates of wages in the printing trade, during the first quarter of the year, affected 977 persons, whose wages were increased to the total extent of £71 per week. For the same period of last year, only 28 persons were affected, and the gross weekly increase was about £1.

\* \* \*

We have often heard the remark that there are fortunes to be made out of waste products. A trade journal has been started by Messrs. Maclaren and Sons, Ltd., under the style of "Waste Trade World," to cater for all branches of the waste industries. It appears that old collars and cuffs come to England from Germany to be used for the best hand-made paper. Old twine and string are sent to the Continent for the manufacture of cigarette paper.

\* \* \*

During March, the Labour Exchanges received 2,708 applications for employment in the printing and allied trades. The number of vacant posts notified was 932, of which 746 were filled through the exchanges.

\* \* \*

A correspondent of the London *Evening News* sets out to prove in the following ingenious way that Shakspeare wrote the Psalms: "In the word 'Shakespeare' there are four vowels and six consonants. Four and six placed together form the number forty-six. If the forty-sixth Psalm is turned to it will be found that the forty-sixth word in it is 'shake,' and the forty-sixth word from the end is 'spear.'" But the spelling of Shakspeare's name in the way given in the *Evening News* spoils the fun, for it contains five vowels and six consonants—hence the theory fails to convince. Perhaps this is not the fault of the correspondent, but of the newspaper, where it may be that, as was once the custom on the *Daily News*, the order was given out to spell "Shakspeare" "with all the letters"—hence it was always printed "Shakespeare." The great poet spelled his name, and other things, in all sorts of ways. This is a weakness of really clever people—we find ourselves doing it at times.—*Printers' Register.*



# "SCRIVIA"

## TINTED WRITINGS

Supplied in the following delicate tints.

Pink, Caledonian Grey,  
 Blue, Silurian, Cyclamen,  
 Lilac, Primrose, Mignonette,  
 Green, Salmon, Moss Green.

Stocked in

18 & 21 lbs.	...	Large Post.
23 lbs.	...	Medium.
42 lbs.	...	Double Large Post.
46 lbs.	...	Double Medium.

and

32 lbs. Double Crown (except Moss Green, Cal. Grey and Lilac).

All reams are 504 sheets flat.

Price **3<sup>d</sup>.** per lb.

SAMPLE BOOK ON APPLICATION.

**R. T. TANNER & Co., Ltd.,**  
 Dorset Street,  
 SALISBURY SQUARE, LONDON, E.C.

109,500,000 picture post cards were sent through the Swiss post offices, last year, an increase of 7,500,000 on the preceding year. It appears, therefore, that the picture post card craze is not altogether dead, as has been rumoured in some quarters.

\* \* \*

Since the advent of paper-bag cookery, says the *Sales and Wants Advertiser*, house-wives are finding that paper can be put to an extraordinary number of household uses, and are welcoming its incursions into the realms of domesticity with open arms. Paper towels are now much in use in America, and they are gradually coming into household use in England. A packet of paper towels taken out by a picnic party or campers-out will prove themselves to be a boon and a blessing, for the first clear brook that the party rest at, the heat and dust of the walk can be removed, and the soft paper towels will dry the skin as well as any made of damask or the softest huckaback. In America many people furnish their week-end cottages with paper curtains, which can be obtained over there in a damask design, with the daintiest border of roses, and it is hard to distinguish them from the "real thing," while paper serviettes, d'oyleys, towels, and handkerchiefs stock the linen chest.

\* \* \*

The last report of *Standard Newspapers, Ltd.*, states that the revenue has been satisfactorily maintained, although the expenses have been increased, owing to improvement in the company's newspapers and to the railway strike. The net profit is £6,268. The preference dividend was paid and a balance carried forward.

\* \* \*

Printing press manufacturers of the United States appeared recently before the Senate Finance Committee in opposition to the Underwood Tariff Bill, which places printing presses on the free list. Mr. D. E. Titsworth, of the Potter Printing Co., told the committee that the present duty of 30 per cent. is none too high, and that any further reduction would make it impossible for American manufacturers to meet competition from abroad. He stated that 75 or 80 per cent. of the cost of printing presses manufactured in America is represented by the cost of labour, with from 20 to 25 per cent. for material. He declared that American manufacturers are now unable to compete in foreign markets.—*Caxton Magazine*.

\* \* \*

The appropriate suggestion is made that a bust of the late Mr. W. T. Stead should be presented to the Institute of Journalists by the newspapermen of the United Kingdom, as well as a "Stead Endowment" of the Orphan Fund.

## Miscellaneous Advertisements

Including Situations Vacant and Wanted; Businesses and Goods for Sale and Wanted to Purchase; Partnerships; Premises to Let and Wanted, etc.

Announcements from our customers to appear in this column are inserted free of charge, but they must be received by the 15th of the month, to appear in the following month's issue. Replies may be addressed to R. T. TANNER & Co., Ltd., when they will be forwarded to Advertisers.

**WORKING FOREMAN** desires change.—First class Transferer and Prover—thorough experience on plates and shows in all classes of work—London and Provincial Experience. Box 224, c/o R. T. TANNER & Co., LTD.

**DEPUTY OVERSEER** seeks position as Overseer. First class, all-round experience. Mergo machines, Half-tone, three-colour, etc. Five years present situation in large City firm. Box 222, c/o R. T. TANNER & Co., LTD.

**MACHINE OVERSEER**.—Practical colour printer is anxious for an increased position. Wide and varied experience in the production of fine catalogue colour and general printing. Well acquainted with the most modern methods of quick and economical production. Good discipline and management. Box 223, c/o R. T. TANNER & Co., LTD.

**AS PARTNER IN ESTABLISHED BUSINESS**; will invest £1,000, more if necessary. Middle aged. Fully experienced. Object, divide attendance with principal seeking part relief or Secretarial in Limited Company. Answers, Box 214 c/o R. T. TANNER & Co., LTD.

**PRINTERS WORKS MANAGER** desires change; fully qualified by actual practical experience to get desired results; at present in charge London works; moderate progressive salary.—"Progress," 41b Forest Road, Dalston N.E.

**ORDER CLERK AND BOOK-KEEPER** (20), requires situation in provincial firm. Energetic and willing. Apply Box 210, c/o R. T. TANNER & Co., LTD.

**PLATEN AND WHARFE HAND** seeks change (young), half-tone, three-colour, also case. Town or country. Box 217, c/o R. T. TANNER & Co., LTD.

**AS MANAGER**, have been acting partner for past 7 years; keen buyer and thorough practical experience through all departments. Town or country. References if required. Abstinent. Age 34. Box 225, c/o R. T. TANNER & Co., LTD.

**JUNIOR ASSISTANT** (Printers and Stationers), age 20, seeks change. Experience in despatching, stockkeeping, giving out paper, etc. Knowledge of office routine. Box 220, c/o R. T. TANNER & Co., LTD.

**FIRST CLASS PLATEN HANDS** required, able to make own work ready. State age, experience and wages required to Box 231, c/o R. T. TANNER & Co., LTD.

**FOR SALE, CHEAP**, Label Punching Press, Fitted Power. Box 234, R. T. TANNER & Co., LTD.

**COMPOSITOR** used to all kinds of general jobbing, book, news and magazine work, wants situation. Box 233, c/o R. T. TANNER & Co., LTD.

**EXPERIENCED MACHINE MINDER** required for South coast for wharfedale and ordinary work; age about 30. Box 232, c/o R. T. TANNER & Co., LTD.

**WAREHOUSE OVERSEER** who has had considerable experience in large city printing houses, seeks a position in London. Used to managing large staff, superintending proofing, lithographing and stationery, forwarding and charging up work, etc.; excellent references. Box 228, c/o R. T. TANNER & Co., LTD.

**ALL-ROUND GENERAL JOBBING COMPOSITOR** (used to correcting Monis, &c.) seeks perm., news and jobbing office pref. T. G., 3, Three Bridges Road, Crawley.

**ADVERTISER** who has large printing connection seeks engagement on salary with working interest in up-to-date printing house. Connection could be considerably increased. Thorough practical knowledge of trade. Could furnish security to favourable proposition. Box 227, c/o R. T. TANNER & Co., LTD.

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